



Agents | Traders | Consultants



NCAGE 0114U



UNGM 546740

AVERSA Ltd

103, James Bourchier blvd. | 1047 Sofia - Bulgaria
REG#: 202633106 | VAT# BG202633106 | EORI# BGC202633106ZZZZ3
NATO CAGE 0114U | UNGM 546740
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About Us

Combining traditional person to person contact with the best appropriate, modern technology and constant monitoring of the quality of products and the standards of services provided, AVERSA LTD serves the needs of all sectors of the International Business Market.

With extensive experience in the marine business, AVERSA has been successful in servicing a strong worldwide base of clients who commands quality products, services, consultants and turnkey solutions on time and at the best market prices.

As a reputable company with officials that have more than 30 years of experience in the International Business including business in the defense and Security sector, AVERSA is all the time able to meet the challenging demands of its clients offering a wide range of services and products in all respective fields within the scope of its business and with full responsibility in the following major tasks:

- Business Consulting
- Operators
- Consultancy Services to Gas & Oil Deals
- Port Agency Services
- Technical management
- Accounting & Financial management
- Insurance Arrangements
- Claim handling
- Ship & Yacht Management
- ISM / ISPS management
- Crew management
- Chartering Services
- Sale & Purchase
- Ship's detention & arrest
- Arbitrations
- Flag registrations
- Maritime Security Services (As agents and equipment suppliers)
- Special projects division
- Satellites Telecommunication projects
- Security and High technology products, services and consulting
- Research & Development (R&D)
- European Community Projects

AVERSA building up from this central core of expertise rapidly has expanded into all aspects of maritime business.

From the busiest ports of call to the most secluded ones and the most complicated business decisions, we are next to our clients!

Anything that they might require is only a phone call or an email away.

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We are in the shipping industry

Through our international network, we are able to service our Commercial and Shipping industry clients in any part of the world, as we have been doing this for many years.

With a passion to serve our ever-increasing base of global clientele at various locations, we have continuously expanded our network of owned offices.

Over the years AVERSA has grown to meet the needs of a great number of principals among the world's largest companies.

From container ships to tankers, dry bulk carriers to cruise ships and trampers, specialized vessels to super-yachts, we explicitly understand the business we are in.



WE BUILD
YOUR BUSINESS PATHWAY
TO SUCCESS

We have extensive experience with various commodities, dangerous goods, perishable goods, and oversized cargo.

As Ship Agents, we are able to protect the ship and the cargo, the owner, the charterer and the operator, the captain, the crew and the passengers.

Thanks to our long-standing relationship with the local Port Authorities, Customs, Immigration, stevedores, shippers and receivers we guarantee the efficient loading and discharging of cargo, a quick turnaround of the ship and careful management of ship operations.

Additionally, we offer specialized, project-based services, tailored to specific customer requirements such as intelligence in the form of Marine Investigation and Vessel Tracking and Consultancy.

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The challenge of AVERSA is to continuously render an outstanding service to its client base.

We take pride in our experience.

We are a well-established firm in the maritime industry while the people behind the name have been in this business for many years servicing vessels and shipping companies in various positions complying and accomplish their maritime needs.

From the busiest ports of call to the most secluded ones, we are next to our clients!

Even more, in order to ensure the quality of the services or the products that we are delivered to our clients, we closely cooperate with all our affiliated companies and business/strategic partners globally in order to well perform all the time with professionalism and accuracy at the best market prices and under the safest conditions!.

Today, AVERSA meets it's present clients' needs. Tomorrow, its objective will be to win more new domestic and export business while remaining committed to total customer satisfaction with equal opportunities transparency and accountability in conducting its business.



EQUATOR GROUP
Main Business Partner
www.equatorsp.com



KROLL
CONTRACTORS
www.kroll.com



INTERNATIONAL ARMOUR
Business Partner
www.armour.gr



KYPROSUN CYPRUS
Business Partner
www.kyrosun.com

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It is not what we do, it is how we do it!

We are fast, reliable and accurate!.

We treat your company, your business, and your assets like it is ours.

We recognize that in our industry, decisions should be swift and cost-effective.

Anyone who has used our services will concur that all requests, however big or small they are, are handled in the most efficient and professional way in order to service the vessels' needs.

Our job does not end upon the fixture.

We constantly monitor the progress of each service we undertake and we are all the time ready to inform our client at any given moment.



KYPROSUN MARINE SERVICES
Main Business Partner
www.kyprosun.com

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We focus on real needs and are dedicated solely to supply innovative and cost efficient options that provide real benefits



Quality: Our commitment to quality means we must make continuous investments and improvements. Our services are not static and are effective. The maritime industry is dynamic with increasingly challenging and complex business activities. We recognize the importance of this role and take seriously our commitments.



Maritime Experience: We take pride in our experience. The people behind the name have been in this industry for more than 20 years, servicing vessels in various positions either on board of offshore and they are ready to cater for your needs either in marine lubricants or ship supplies.



Worldwide Business Experience: Anyone who has used our services will concur that all requests, however big or small they are, are handled in the most efficient and professional way in order to service the vessels' needs!



Response: From the busiest ports of call to the most secluded ones, we are next to our clients. Anything that they might require is only a phone call or an email away. Through our network of trusted suppliers all around the world we are able to service any vessel in any part of the world, as we have been doing for thirty years now.



WEBMARINE
BUSINESS PARTNER

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Businesses change!

Every business faces unique and complex challenges: Successful businesses navigate change, while growth businesses shape it.

Challenges are specific and solutions do not translate perfectly from one business to another, which is why you told us you want a fully customized approach to professional services.

A differentiated approach relevant to your challenges

We are truly different. You told us you wanted credible people with relevant experience who can act worldwide.

We have grown our practice around the brightest people with varied backgrounds and more than two-thirds of our team have held line management roles in industry in European and global businesses.

- Operational deal services
- Financial and working capital advisory
- Technology advisory
- Operations advisory

Every company is faced with strategic, financial, operational and technological challenges.

We provide the advice necessary to help you manage risk and improve your business performance.

Our professionals can deliver objective, value-added solutions that will enable you to strengthen internal controls and governance processes, implement sound organizational strategies, increase technological capabilities and improve your operational efficiency.

We advise oil traders, independent commercial oil companies, private equity investors and sovereign wealth funds.



KYPROSUN
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Our network is now able to provide marine supplies worldwide



Even more, in order to ensure the quality of the products that are delivered to our clients we cooperate with an independent laboratory that performs all necessary chemical analysis enabling our clients to be fully aware of the condition of the products they purchase (oil, gas, and lubricants).



**Whatever you need, whenever you need it,
wherever you request it!**

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We are in the Security Market



AVERSA Ltd is a well-established NATO registered Company (NCAGE 0114U) and a UN registered Supplier (UNGM 546740) specialized in Security Services and Merchandise.

AVERSA Ltd operates under the highest industry standards and Best Practices.

Company's Standard Operational Procedures (SOPs) are fully in compliance with National and International legislation, while they have embodied the state of the art contemporary security technologies.

AVERSA Ltd. cooperates with affiliated Companies, Business Partners / Representatives and Strategic Partners worldwide and especially at security-sensitive hubs/spots.

AVERSA Ltd is an official, legal and acknowledged supplier of Defense and Security products and services globally and official supplier of Security and Maritime Security Equipment to all registered and approved companies that are acting legally and according to the International and Local States legislations, flag states , IMO, ICoCA and ISO.



CONFIDENTIAL

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Our Key Personnel:

Our Management Team consists of High-Rank Former Officers of the Hellenic Army and Navy, having high Academic & Professional Education, as well as proven long-track experience in the field of Operations (Army, Navy and Special Forces), while some of them are duly qualified/certified NATO "Train the Trainers" Instructors. Additionally, our team is also enhanced with business people specialized in Industrial Construction and Innovative Technologies Specialists.

Our Security Operatives are High Caliber Professionals of the Defense and Security Industry.

Our Mission:

"To serve with our best of products and services States, Organizations, Companies, Security Professionals and concerned Individuals throughout the Global Security Industry, especially the Corporate Security, Homeland Security, Industrial Security, Maritime Security, Military, Law Enforcement, Risk Management, Command / Control / Communications & Intelligence Communities.

To help our Principals in increasing their potential, freedom, flexibility, and opportunities for advancement by eliminating their risk factors in the fields of Management of Risk, Intelligence Management, Counter-Crime, Counterterrorism, Strategic / High-Value Units & Infrastructure Security, VIP Protection Management."

We keep long term contractual agreements with International Manufactures and special agreements with well-known and well-established Suppliers engaged in the Security Business.

We also maintain a fully operational and efficient supply-chain network worldwide.

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Products & Services

For the sake of prompt responding to any request/demand of our principals and for our better internal organization we have divided our Company into three main business/services sectors: "Defense, Security, Recruitment and Training".

Specifically, we provide for:

Defense Sector

Land Security Operatives Services (armed / unarmed, patrolling, static, drivers, medics and / or special operations)

Surveillance, Counter Surveillance, Detection, Recognition, Tracking and Alarming Products (aerial, ground, high definition imaging, remote-controlled, night/day (IR and EO), thermal imaging, geo-spacing, geo-tagging, magneto / thermal / movement/cut-off sensitive multi-sensors, Access Control, face/plate recognition, Main Control stations, etc.) and the related Services and Training.

- EOD/IED Equipment
- Narcotics Detection and Sniffing Equipment
- Defense and Security Consultancy
- Aerial Earth Observation / Surveillance Systems
- Military, Police - Law Enforcement and Special Forces Equipment
- K-9 Anti-explosives, Anti-drugs, Counter-crime dedicated deployment (along with operators)

Recruitment, Training & Certification

- Recruitment with armed/unarmed Security Personnel for land and Maritime Security Business (military background and documentation validity check, professional experience and qualifications check, physical/medical fitness preparation/check, training and evaluation, Certification, final selection and ready for deployment)

- Land Security, VIP Close Protection and Tactical Training & Certification services. We maintain duly formatted training sites at various locations worldwide.

Trauma First Aid and Combat Medicine Training & Certification MIRA, FPOS I-II.

- K-9 Anti-explosives, Anti-drugs, Counter-crime Tailor-made training (along with operators).

We invest in high/innovative technologies defense and security systems in order for our Principals to have a piece of mind, be actually safe and not just to feel safe!

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**WE DON'T BLINK WHEN
YOU WANT TO BE SAFE
& SECURE**



Security Sector

- Management of Risk (Risk Analysis and Risk Assessment) and Tailor-made security solutions
- Land Security Operatives Services (armed / unarmed, patrolling, static, drivers, medics and/or special operations)
- VIP Close Protection Services, including Concierge Services (escorting, hotel, limo, helicopter/jet, yacht, etc.)
- ISPS & Maritime Security Consultancy
- Ship Security Plan (SSP) Implementation and Advancement Consultancy
- Industrial Special Applications Security Equipment and Services
- Industrial & Private Space Fortification Applications (panic rooms, safe rooms, refugees, etc.)
- Commercial, Personal, Property & Executive Protection Systems & Services.
- High Technology Defense and Security Solutions including various AI implementations on Drones / Tethered Drones / UAVs / VTOL UASs etc.
- Tracking and Defending against Drones & UAVs (passive/active, directional/omnidirectional solutions for Governmental / Military / industrial and Commercial use), for the anti-drones surveillance and protection of airports, borders, security-sensitive infrastructure, Principals' privacy, high-value premises/assets, etc.
- Secure Transportations of people and goods with Armored Vehicles
- Vertically Integrated from "A" to "Z" Cyber Security Solutions (Industrial and Maritime), including GDPR and Anti-hacking.

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**WE PROTECT
YOUR
VALUABLES**



We secure your business

AVERSA under contractual agreements with specialized companies in the field of the SPECIAL PROJECTS well organizes the secure transactions of your valuable products worldwide by providing the safety and the secure transportation of these, the good process on transaction period, the safety of the sale and purchase of these as well as the qualification and certification of the valuables (gold or diamonds)

Through legal authorizations and legal permissions we,

- are physically with the client overseeing the valuables being assessed/valued by the Government Office.
- record the weight of the parcel or the gold
- record the total carats of the parcel or the gold
- physically oversees the sealing of the parcel or the gold safe security bag by the government office staff
- secure the place in the diamonds/gold center(s) for the good transaction providing the necessary manning and gemologists if required
- secure the sale & purchase according to our policy and procedures
- secure the good deposit, store, and safety of the valuables in the certified centers

Additionally, we offer specialized, project-based services, tailored to specific customer requirements such as intelligence in the form of Marine Investigation and Vessel Tracking and Consultancy.

When you need us, we are there!



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Our motivated teams of oil and gas experts combine global experience, proprietary approaches and insights to help clients respond to changes in the market and unlock significant value.

We're prepared to discuss the market's key challenges, including price volatility, as well as the opportunities related to cost and productivity, supply chain, operating models and more.

As official contractors of Kroll, we help clients to make confident risk management decisions about people, assets, operations, security, and business deals.



35+

Languages

25+

Countries

2k+

Employees

- Business Investigations
- Risk Due Diligence
- Compliance
- Cyber Security
- Data Breach Response
- Security Risk Management
- Data Recovery
- E/discovery
- Business Advisory

WHY US?

Because we legally act in the Shipping industry, B2B business, International Trading, Security and High Technology business with references from top clients.

Because we have ZERO failures in all the special missions we have undertaken.

Because we have the appropriate personnel and the specialists in order not only to make you feel safe at any mission but also to keep you safe and secure.

Because with us you have ZERO real risks!

Because we know how to successfully accomplish all the missions we undertake especially in the sale and purchase of valuables as your main coordinators

Because our specialists all the time develop a security program that is tailored specifically to fit your needs.

Because as we know that what you "need" to be safe may not be all the time the same as what you "want" to feel safe, we provide you both "need" and "want!"



IT IS NOT WHAT
WE DO!
IT IS HOW WE
DO IT!

Because it's not only what we do, but HOW we do it!

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Work with us..

AVERSA's board of directors and personnel is constituted by expertise specialized in identifying, remediate and monitoring risk across all our clients' enterprises.

We act on a worldwide basis with the highest market standards in cooperation with our affiliated Companies of Group and our worldwide business and strategic partners.

While there are similarities in overall business principles in every industry, there are also very specific requirements based on regulations, purpose, and needs.

- Quality commitment
- Guaranteed value
- B2B Trading Experience
- Accurate, Fast and Reliable Services
- International Accessibility
- Professionalism
- Pricing policy
- Confidentiality

Whether you are a professional working within one of these spaces or looking to expand, we offer a unique set of reference in order to meet your needs.



More information?

AVERSA will be pleased to handle your Marine Investigation and/or Vessel Tracking case(s) - we promise a prompt reaction to your enquiry.

We established with the goal to provide efficient solutions to clients and partners, covering a wide range of commercial and marine services and forming solid strategic alliances in the international market whilst maintaining an action-oriented management culture.

